



Brian Wagner

Vice President of Strategic Accounts



Brian Wagner is the Vice President of Strategic Accounts for Analysts International Corporation (AIC). In this role, he is responsible for leading the sales and operations for named Strategic Accounts in the U.S. by providing a wide range of workforce services to clients in the IT, engineering, and professional services industries.

Prior to joining the AIC team, Brian was a Managing Executive for ManpowerGroup where he was a member of their Global Sales Team. Here he was responsible for the relationship and management of their largest global accounts for the Americas region. Brian was also accountable to develop, manage, and execute sales, operations, and service delivery strategies to accelerate growth and expand the mix of business across all ManpowerGroup companies.

Brian has a strong ability to imagine and deliver innovative workforce solutions that provide bottom line results for global clients. He is successful in driving account penetration, territory expansion, and new market development, along with operational and delivery excellence. Brian holds a Bachelor of Science degree in Business and Computer Science from Oregon State University.

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